

# First for pharmacy, wellbeing and beauty



## Walgreens Boots Alliance

Walgreens Boots Alliance was created through the combination of Walgreens and Alliance Boots in December 2014, and is the first global pharmacy-led, health and wellbeing enterprise. The company's heritage of trusted healthcare services through community pharmacy care and pharmaceutical wholesaling dates back more than 100 years.

## About us

Walgreens Boots Alliance is the largest retail pharmacy, health and daily living destination across the U.S. and Europe. Together with its equity method investments, Walgreens Boots Alliance has a presence in more than 25\* countries, employs more than 415,000\* people and is:

- a global leader in pharmacy-led, health and wellbeing retail with more than 18,500\* stores in 11\* countries
- one of the largest global pharmaceutical wholesale and distribution networks with over 390\* distribution centers delivering to more than 230,000\*\* pharmacies, doctors, health centers and hospitals each year in more than 20\* countries
- one of the world's largest purchasers of prescription drugs and many other health and wellbeing products

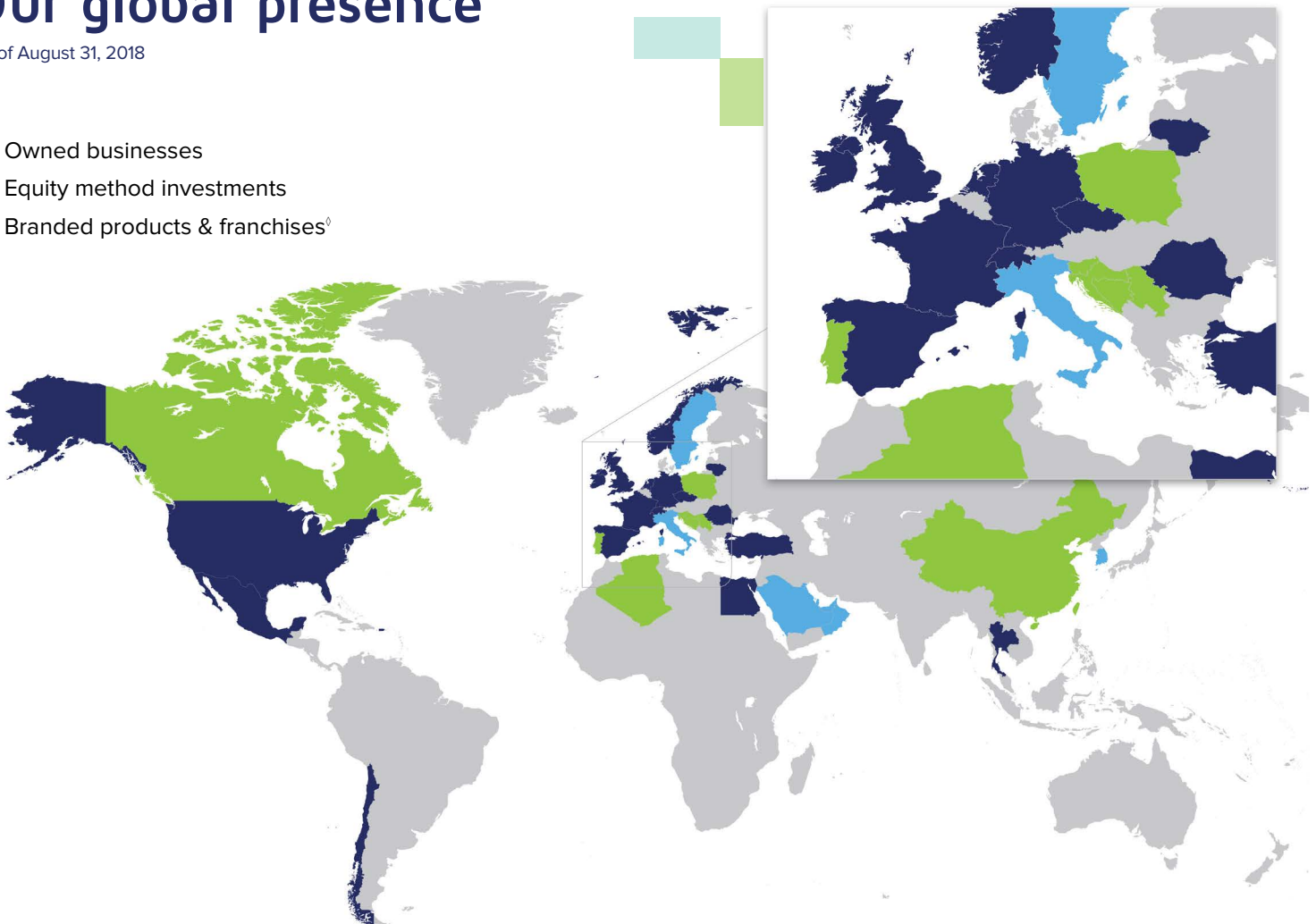
\*Figures as of August 31, 2018, using publicly available information for AmerisourceBergen

\*\*For 12 months ending August 31, 2018, using publicly available information for AmerisourceBergen

## Our global presence

As of August 31, 2018

- Owned businesses
- Equity method investments
- Branded products & franchises<sup>o</sup>



<sup>o</sup>Countries where the Company's product are available for purchase or there are Company franchises (other than those countries where there are owned businesses, equity method investments or joint ventures)

# Our vision, purpose and values

## Our vision

Be the first choice for pharmacy, wellbeing and beauty – caring for people and communities around the world

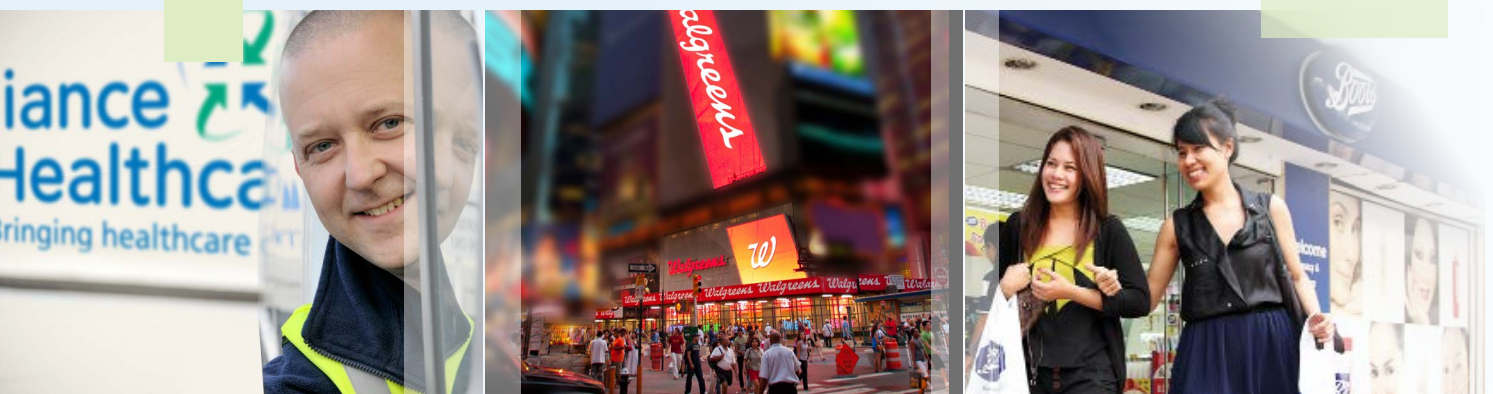
## Our purpose

We help people across the world lead healthier and happier lives

## Our values

Walgreens Boots Alliance takes seriously its aim of inspiring a healthier and happier world, as reflected in our core values:

- **Trust** – Respect, integrity and candor guide our actions to do the right thing
- **Care** – Our people and customers inspire us to act with commitment and passion
- **Innovation** – We cultivate an open and entrepreneurial mind-set in all that we do
- **Partnership** – We work collaboratively with each other and our partners to win together
- **Dedication** – We work with rigor, simplicity and agility to deliver exceptional results



# Our Divisions



## Retail Pharmacy USA

Our Retail Pharmacy USA Division's principal retail pharmacy brands are Walgreens and Duane Reade. Together, they form one of the largest drugstore chains in the U.S. Our Division operates 9,560\* drugstores in 50\* states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands.



## Retail Pharmacy International

Our Retail Pharmacy International Division has pharmacy-led health and beauty retail businesses in eight\* countries. We operate 4,767\* retail stores, with a growing online presence. In Europe, we are a market leader.

## Pharmaceutical Wholesale

Our Pharmaceutical Wholesale Division, which mainly operates under the Alliance Healthcare brand, supplies medicines, other healthcare products and related services to more than 110,000\*\* pharmacies, doctors, health centers and hospitals each year from 291\* distribution centers in 11\* countries.

We also operate a number of global cross divisional functions, including **Global Brands**

\*Figures as of August 31, 2018, excluding equity method investments  
\*\*For 12 months ending August 31, 2018, excluding equity method investments

## Our product brands

Our Company has a portfolio of highly regarded and long established product brands, which we continue to internationalize. These include **No7** (a leading UK skincare brand, available only at Boots in the UK and at Walgreens, Duane Reade and other select retailers in the U.S.), the **Botanics** range (developed in partnership with Royal Botanic Gardens, Kew in London), and **Almus** (our range of high quality generic medicines), together with newer brands such as **Boots Pharmaceuticals** (our wide range of healthcare products), **Liz Earle** (our premium skincare range), and **Soap & Glory** (our indulgent bathing and beauty brand).

Product innovation and development, packaging and product marketing capabilities are key skills which enable us to develop new and existing brands.

